

ACQUISITION PROFILE FOR FASTENER INDUSTRIES, INC.

Fastener Industries, Inc.
One Berea Commons, Suite 208
Berea, Ohio 44017-2534 USA
(440) 243-0200
FAX: (440) 243-1143
www.fastenerind.com

Target Acquisition Profile For Fastener Industries, Inc.

Acquirer Name:

Fastener Industries, Inc.

Address:

One Berea Commons Suite 208
Berea, OH 44017-2534

Contact:

Pat Finnegan, President & CEO

Telephone:

440/243-0200

Fax:

440/243-1143

E-Mail:

pfinnegan@fastnerind.com

Type of Business:

Manufacturer or Distributor

Transaction Size:

Up to \$20,000,000

Target Acquisition: We are looking for a manufacturer or distributor of fasteners or a related industry. The company should be profitable and have management in place.

For a manufacturer, in order of preference, we would be interested in;

- 1) Cold header shop
- 2) Screw machine shop
- 3) Punch press shop
- 4) Plastics manufacturer
- 5) A tool and die maker

Potential Standard Industrial Codes (SIC) would include: 3452 • 3450 • 3490 • 3540 • 5072

Location: NE Ohio and contiguous region

Company Background

Fastener Industries, Inc. (FII) came into existence as The Ohio Nut & Bolt Co. in 1905. FII owns two plants and one warehouse, all in the Cleveland area. The two plants contain cold headers, punch presses, drillers, tappers, rollers, and welders. In addition, it rents warehouse space in Chicago, LA, Toronto, and Atlanta.

FII has a history of successful acquisitions. In 1987, we acquired Joseph Industries, Inc., a distributor of lift truck replacement parts. Later, in 1998, FII acquired the Brainard Rivet Co. Brainard is a cold header shop, which manufactures rivets, and clevis pins, and is located in the Youngstown area.